



About P4G

We provide grant funding to **early-stage innovative** partnerships working in one or more **ODA-eligible countries**.

Climate action is an overarching goal in our thematic areas of focus listed below:

- food and agriculture,
- water,
- energy,
- circular economies and
- sustainable cities.

About the partnerships we fund

A P4G **partnership** is comprised of at least two organisations (one commercial, and one non-commercial- an NGO) partnering up to create or advance an **innovative, early stage, scalable, commercially viable, green business model** that is **aligned with the national priorities**. The **commercial partner** or partners depending on how many they are implement the solution / business model, while the **non-commercial** provides funds administration support, impact support, policy advocacy, network connections and other forms of support to make the solution work.

About the grant funding

- P4G grant funds are **meant for early-stage partnerships that cannot obtain commercial investments** due to the high risk inherent in this type of entities.
- The grant funding we provide ranges from **\$100K up to US \$1 million** for a funding period ranging **1 – 2 years** and this really depends on the stage of the partnerships.
- We are interested in having an in-depth understanding of the **business model**, the activities needed to get the partnership to an investable stage (**path towards commercialization**) and how the partnership will **leverage on P4G grant funding to attract private investors** ultimately becoming financially sustainable.
- We are also interested in understanding whether there are major **barriers or opportunities** under the **current policy and regulatory frameworks**, and how the partnership can contribute to further de-risking market investments by supporting reforms to these **enabling frameworks**.

Calls for applications

We hold **calls for applications** each year where hundreds of partnerships apply for grant funding. Please note that we are currently revising our grant guidelines in readiness for the **next call for application**.

Post funding support

Once the partnerships are approved, we begin moving into the next step of **acceleration**. We provide these partnerships the support necessary to accelerate them and move towards **financial sustainability**, and become **investor ready** in order to secure private investments. The goal is that our partnerships are not **grant dependent** but **sustainable with enduring impact**. This is where the investment team comes to play.

More details for post-grant support can be found here: <https://p4gpartnerships.org/p4g-approach>

Useful Links

Please find below relevant information in relation to P4G:

- About P4G: [P4G \(p4gpartnerships.org\)](https://p4gpartnerships.org)
- The funding guidelines (including eligible and ineligible expenses): ([P4G Partnership Fund 2022 Guidelines](#)). Please note that we are currently revising our grant guidelines in readiness for the **next call for application** which will most likely be announced at in the second half of **this year (2023)**.
- Partnerships that P4G has funded in the past - to provide context ([P4G Partnership | P4G \(p4gpartnerships.org\)](#))

Next call for application and documents required

The official call for applications will be **announced most likely in the second half of 2023** so any material sent now will be "unofficially submitted". When the application window opens, the partnership will still be required to submit the application officially via the application link that will be provided.

The key documents that are reviewed during the application and selection process (at various stages) are:

1. A concept note - See guidelines here: [P4G Partnership Concept Note Form 2022](#)). Note that this may change after guidelines are revised
2. A pitch-deck
3. A business plan – guidance available [here](#).
4. Last 3 years audited financial statements (if available)
5. Management accounts for the year to date (if available)
6. Financial projections for the partnership (5-10yrs) – The projections should be presented in the form of an interlinked excel model showing the income statement, balance sheet and cash flow statement complete with the relevant assumptions and supporting schedules.
7. Statutory documents: MemArt, Certificate of incorporation, CR12 / Shareholding information
8. A work plan that shows P4G funds usage (take note of eligible and ineligible expenses : [P4G Partnership Fund 2022 Guidelines](#)). Note that this may change after guidelines are revised.